

**EASTERN MARKET COMMUNITY ADVISORY COMMITTEE  
REGULAR MEETING  
SEPTEMBER 21, 2016**

**MINUTES**

Attendance: Chuck Burger, Vice-Chair; Mike Bowers (for Bill Glasgow); Monte Edwards, Secretary; Diane Hoskins; Richard Lehman; Susan Oursler; and Donna Scheeder, Chair, were present. Nicole Dean (for Erika Rubel) arrived at 7:05 P.M. Angela Brunson arrived at 7:18 P.M.

The regular meeting of the Eastern Market Community Advisory Committee (EMCAC) was held on Wednesday, September 21, 2016, at 7:00 P.M., in the North Hall of Eastern Market. The Chair called the meeting to order at 7:02 P.M.

Mr. Burger moved that the agenda be approved. The motion was adopted.

Mr. Edwards moved the approval of the July 27, 2016, regular meeting minutes. The minutes were approved.

**Report of the Chair**

The Chair noted the excused absences of Erika Rubel and Jonathan Page. The Chair reviewed the dates of the remaining 2016 meetings. The Chair noted that it was necessary to move the elections to the meeting scheduled October 26, 2016, in order to meet the publication requirement. The Chair stated that EMCAC requested a copy of the Eastern Market Main Street proposal, but did not receive a copy; EMCAC, therefore, could not comment or send a letter of support. The Chair noted that an invitation extended to the proposers to make a presentation before EMCAC at this meeting was declined, and that the proposers preferred to make a presentation at the October 26, 2016, when they would have more information to share.

**Report of the Elections Committee**

Mr. Burger, Chair of the Elections Committee, reported that an announcement of the election at the October 26, 2016, meeting will be published in the Hill Rag and a request to members of EMCAC to share the information had been sent. The Chair of the Elections Committee noted expressed interest in the independent community representative position and requested that members of EMCAC notify him of their interest in running for an office of EMCAC.

**Report of the Market Manager**

Barry Margeson provided a written report of the Market Manager, which is attached to these minutes. The Chair announced that she would be meeting with Jonathan Kayne, the Chief Operating Officer of the Department of General Services, the last week of September to discuss the five-year business plan proposal, leases, and other matters, and invited members of EMCAC to submit topics to her.

### **Report of Ad Hoc Group on Eastern Market Marketing and Promotion**

Mr. Burger, Chair of the Ad Hoc Group on Eastern Market Marketing and Promotion, reported that the group continues to discuss matters such as holiday lighting and music, Eastern Market gift cards, and destination marketing. The Chair of the Ad Hoc Group on Eastern Market Marketing and Promotion also announced that the next meeting of the ad hoc group is scheduled for Tuesday, September 27, 2016, at 7:00 P.M.

### **Hine Update**

Commissioner Hoskins reported that: 7<sup>th</sup> Street SE between C Street SE and Pennsylvania Avenue SE will be closed on Thursday, September 22, 2016, to install a crane and place Pepco vaults; masonry work continues on the North Building, which will be delivered by the end of the year; and water work along Pennsylvania Avenue for the South Building and duct work in the South Building continues.

### **Capital Improvements Report**

Mr. Edwards reported that Mr. Margeson and he met with the author working on the Eastern Market photo book and the author intends to incorporate historical information on the market that was developed for Eastern Market docent training after the fire.

### **Tenants Council Report**

Chuck Brome, Co-Chair of the Tenants Council, presented a report, which is attached to these minutes.

### **Community Comments & Concerns**

Susan Eads Role announced that the District Association of Parliamentarians will hold a Boot Camp for Organization Presidents, Secretaries, Treasurers and Those Interested in Running for Office on Saturday, October 29, 2016, from 8:30 A. M. to 3:00 P.M. at the Rennie Forum Auditorium, Largo Student Center, Prince George's Community College, 301 Largo Road Largo, Maryland and the registration fee, including lunch, a copy of *Robert's Rules of Order Newly Revised*, 11<sup>th</sup> ed., and handouts, is \$75.00.

Mr. Burger announced that the Capitol Hill Restoration Society will hold a House Expo with 30 trade and service vendors at the North Hall on Sunday, October 16, 2016.

Joe Snyder stated that he spoke with DC Main Street Coordinator Christina Amoroso of the Department of Small and Local Business Development and she confirmed the Eastern Market Main Street application is just the beginning of the process.

The meeting adjourned at 8:10 P.M.

Monte Edwards, Secretary



## Eastern Market Manager's Report to the EMCAC

September 21, 2016

### Finances

Revenues for July and August 2016:

Index Code	July	August
Application Fee	455.00	105.00
ATM	6,009.30	5,650.92
Flea Markets	4,000.00	4,000.00
North Hall	6,300.00	6,320.00
Outdoor Vendors	35,903.00	20,748.00
South Hall Revenues	19,612.59	12,909.89
<b>Grand Total</b>	<b>71,548.22</b>	<b>77,125.39</b>

### Leases

The Chief Operating Officer of DGS, Jonathan Kayne, and I have discussed the leases and their current status. The COO is very interested in finalizing the leases and providing the merchants with an executed lease. He has scheduled a meeting with Donna Scheeder for October 5.

### Marketing

**Filming at Eastern Market:** There was a film crew here shooting a really high profile chef from India, [Vikas Khanna](#) as he raved over Market Lunch's bluebucks. They then went on to shoot Vikas as he walked around the market.

**New website:** The new website has been launched and it looks and functions great! It is the same url as it was before: <http://easternmarket-dc.org/>. Thanks to Dominiqua for her hard work on this and thanks to local expert and EMCAC Committee member Jonathan Page for his input and expertise. We have gotten some feedback so far and we welcome more. The website now also includes a calendar of North Hall events, both

public and private. This will be useful for those events that aren't significant enough for me to put them on an update email. Thanks to Nicole and Chanel for creating this calendar!

**Hilloween on Friday, October 28:** We are coordinating right now for Hilloween, which will be on Friday, October 28 this year. There are 1,000's of people who will come to Eastern Market that evening to connect with their neighbors and enjoy each other's company during a very short timeframe: 5:30pm-7:30pm. We are going to open up the North Hall for vending that evening and vendors have been asked to contact Katrina if they would like to participate. If you would like to be a part of Hilloween in any other way, please let us know. It has always seemed like a bit of a lost opportunity to me ... I'd love to see everyone who comes walking home with food, art, crafts, etc.

**New Intern:** We now have a second intern, Hallie Angelo, from American University who began working with us today. She will be spending a portion of her 16 hours a week with us working on programming for the Holiday Celebration. Welcome Hallie!

## **Fresh Tuesdays**

**Produce Plus:** Check Distribution for the Produce Plus voucher distribution program ended on Sunday, Sept 4. Customers may spend their Produce Plus checks at farmers' markets through November 30, 2016. After November 30, all Produce Plus checks will expire. Thank you to Katrina and Dominiqua who ran the program and thanks, also, to our amazing volunteers.

## **Merchants and Vendors**

**New permits:** I'll be at the Market next weekend, 9/24 and 9/25 to distribute new vending permits for October 1, 2016 to September 30, 2017.

### **Goodbyes:**

On August 23, Corrine A. Inman, the mother of Mel Inman of Market Poultry passed. Bill Glasgow and I attended the homegoing.

On July 30, Pushpa Kumar, the wife of Krishan Kumar and the mother of Arun Kumar passed. She was 80 years old.

## Operations

**Theft and Security:** We just had a purse stolen tonight at the Fresh Tuesday Market. Someone intentionally distracted a vendor during set-up and then stole her purse. I've asked everyone to be on the lookout for these kind of tactics. She filed the police report online here: <http://mpdc.dc.gov/service/file-police-report-online>

**No Smoking Signs:** DC Legislation prohibits smoking within 25 feet of DC government buildings and we just put signs up. There are nine of them around the building. Already, the signs have reduced the workload of our janitorial staff, which is great. Thank you all for not smoking.

**Close-up Procedures:** We have changed our afternoon close-up procedures and are still ironing out some wrinkles. Thanks for everyone's patience with this.

**New Interim Director:** There is a new Interim Director at DGS, Greer Johnson Gillis. I have pasted her biography from the DGS website below:

Greer Johnson Gillis is the DC Department of General Services (DGS)'s Interim Director. Ms. Gillis is a senior professional engineer and project manager with more than 20 years of experience in transportation planning, having led several large-scale infrastructural projects with regional jurisdictions on the improvement of traffic operations.

Before accepting her position as Interim Director, Ms. Gillis served as the Deputy Director for the DC Department of Transportation (DDOT) after serving as the area manager for the Washington, DC, office of Parsons Brinckerhoff. She was the President of the DC Corporation of Parsons Brinckerhoff, P.C., and was the Assistant Vice President of the parent company, Parsons Brinckerhoff, Inc. As area manager, she oversaw the transportation services staff and managed various infrastructure, planning and design projects, client relations management, business development, and financial oversight for activities in the metropolitan Washington, DC, area.

Previously, Ms. Gillis served as the Deputy Chief Engineer at DDOT, where she oversaw infrastructure projects pertaining to the Anacostia Waterfront Initiative program, Stormwater Management Branch, Safety Standards and Quality Control Division, the Intelligent Transportation Services (ITS) Division, and Citywide Special Projects. She also oversaw the \$300 million 11th Street Bridges Design-Build Phase I Project, the South Capitol Street FEIS, and was an adviser to the Nationals Ballpark Transportation Operations Planning Task Force. Ms. Gillis was the transportation lead for the 2009 Presidential Inauguration, and served as DDOT's Acting Chief Engineer from October 2009 to March 2010.

Ms. Gillis holds a master's of science in civil engineering with a concentration in transportation, and a bachelor's degree in civil engineering, both from the Georgia Institute of Technology in Atlanta, Ga. She holds a National Women of Color Technology Award from the Career Communications Group. In 2014, President Barack Obama and US Secretary of Transportation Anthony Foxx honored Ms. Gillis as a "White House Champion of Change: Transportation Ladders of Opportunity" for her efforts in diversity, including mentoring

and championing women's and minorities' participation in the engineering industry. Throughout her career, she has served as a role model and advocate for building a diverse transportation workforce.

## North Hall

**Finances: North Hall Discount:** We ran a North Hall discount that was very successful. Total bookings this year to date are over \$265,000. Up from \$250,000 last year.

**Events:** Nicole has done an amazing job reducing the impact of our North Hall events on the operations of merchants and vendors. Thank you Nicole. We had some issues with a recent event, however and I thanked everyone for their patience with us on it. It was about 2 Saturdays ago. The event started out as a Friday-Saturday event about a year ago and then changed to 2 Saturdays, separated by about a year. While the event sponsors are great people, this really isn't what we are looking for in weekend events.

### Community hours in the North Hall:

Steady community use of 250 - 270 hrs/mo. Aug and Sept, there have been 122 hrs of public events.

### August, September Events

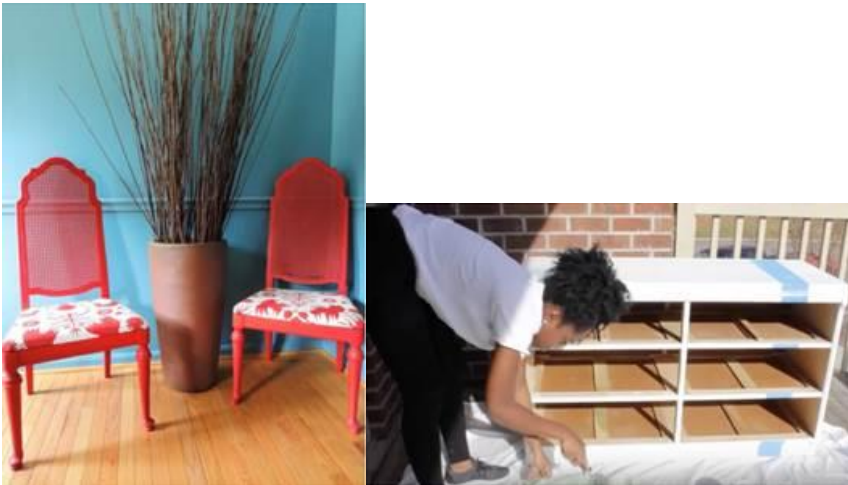
Thu Aug 4	5:00pm – 1:00am	Tango
Sat Aug 6	4:00pm – 1:00am	Wedding
Thu Aug 11	5:00pm – 1:00am	Tango
Wed Aug 17	9:00am – 4:00pm	Compete to Win This event has invited guests.
Thu Aug 18	5:00pm – 1:00am	Tango
Thu Aug 25	5:00pm – 1:00am	Tango
Sat Aug 27	5:00pm – 12:30am	Sip & Savor
Thu Sep 1	5:00pm – 1:00am	Tango
Sat Sep 3	5:00pm – 2:00am	Tango
Tue Sep 6	1:00pm – 1:00am	Private Event
Thu Sep 8	5:00pm – 1:00am	Tango
Sat Sep 10	9:00am – 1:00am	DC Wine Fest
Tue Sep 13	7:00am – 1:00am	Dining with Duchenne
Thu Sep 15	5:00pm – 1:00am	Tango
Fri Sep 16	5:00pm – 1:00am	2016 Go West Beer Fest
Sat Sep 17	3:00pm – 12:30am	B'nai Mitzvot
Wed Sep 21	7:00pm – 9:00pm	EMCAC
Thu Sep 22	10:30am – 11:30am	Boogie Babes
	5:00pm – 1:00am	Tango
Fri Sep 23	5:00pm – 1:00am	Tango
Sat Sep 24	4:00pm – 1:00am	Wedding
Thu Sep 29	10:30am – 11:30am	Boogie Babes
	5:00pm – 1:00am	Tango

## New Vendors:

### Antiques/Collectibles/Vintage

#### Kaya Gordon – Flatform Studios

According to Kaya, “An antique is an antique because of its age, beauty, rarity, condition, utility, personal emotional connection, and/or other unique features. The pieces I sell meet one or all of these criteria. They are significant because each has a story.” Kaya is a 22 year old graphic designer who loves making and loves designing spaces. With only so much space of her own, she has started sharing the work that she loves at Eastern Market. By the way, Kaya calls the red chairs below, “Otomi Chairs” because they are upholstered with a design inspired by the Otomi fabric from Mexico. By the way, if anyone has any friends who import Otomi fabric or are interested in doing so, send them our way. The Otomi people of central Mexico do beautiful embroidery work and I pasted small picture at the end of this email for you all to check out. Welcome Kaya!!! And thanks for the segue.



#### Alan Leader – Leader Antiques

Since the 1990's, Alan has sold antique photos and mid-century modern collectibles, mostly at the Georgetown Flea Market on Sundays. He does very little work on the pieces he buys – just cleans them, essentially. Alan recently moved to Capitol Hill and looks forward to selling at Eastern Market on Saturdays. We are glad to have him. Below are some samples of the type of work he sells:



## New Farmers:

### Zachari Curtis – Good Sense Farm & Apiary

As a third generation Washingtonian, Zachari knows the importance of locally grown food. Zachari is a self-taught mycologist who has had seven years of organic experience and brings a unique focus on apiculture to the market. Zachari will offer raw honey, over seven varieties of mushrooms, and fresh microgreens- all sustainable to the ecosystem and grown right in northwest Washington DC. Zachari cultivates and also forages the mushrooms, always making sure that there is a consistent supply to sell at the market every Sunday! Welcome Zachari!



### Rebecca Lazar – Second Rising

Rebecca's baked goods are a prototype of the good that can come of food. Not only are all her breads made with natural ingredients and no preservatives, Rebecca uses her bakery as a service to provide job training for women who have survived sexual exploitation. All of her bread is baked the morning of the market. From walnut cookies to peppa cheese bread, we are excited to see Rebecca at the market every Tuesday ... and she will soon begin coming weekends!



### Gregory Green – Ice Green

A classic Maryland treat is now in the heart of DC! Every Saturday and Sunday a ten pound block of ice will be transformed into a sweet icy desert. But these aren't just standard snowballs; Gregory crafts over 20 unique flavors including, "Crème Pie", "Blue Moon", and "Wedding Cake". This family operated business will bring a little of that southern charm to the Market. Welcome!





### **Julie Reynes – Julie’s Daterly**

During a trip to the Middle East, Julie stumbled upon the delicacy of stuffed dates in Saudi Arabia. After being enchanted by these Medjool treats, Julie left her position as a CEO to follow her passion. Julie knows how not to sacrifice taste and simplicity for these natural energy bites. She simply cuts open a date and adds gourmet filling such as “Almond Lemon” or “Hazelnut Chocolate”. We are excited to see her offerings when she arrives in September!



### **Kem Ramirez – The Freshmobile**

An Eastern Market favorite has returned every Saturday and Sunday! Kem's specialty drink, appropriately named “Fresh”, is a limeade with a twist. Blended on the spot, his mother's recipe now expands to eight different flavors. Whole limes are added with either raw vegetables or spices such as cinnamon or ginger. This healthy refreshing drink is back at Eastern Market and we could not be more thrilled! Welcome back!



## **Ethnospecific Vendor:**

### **Finding Indigo**

After living in Guatemala for four months, Pial Vega and her husband understand the importance of going straight to the source. The couple have personally selected highly skilled shoe & bag artisans and travels to Guatemala to collect the goods themselves. Made from 100% leather, these shoes have history. The shoes are made from Huipiles, recycled traditional blouses that Mayan women wear today. Each Huipil has a design specific to the region in Guatemala. Their products weave traditional history with modern fashion, all while empowering the work of the shoemakers of Guatemala. The styles are pictured below and we are excited to have them at Eastern Market!



## Artists and Crafters:

### Pierre Bowring – Bowglass

Being loyal to the medium is Pierre Bowring's way of life. A passionate glass blower, Pierre is an alum of Pennland School of the arts, a past resident at the Chrysler Museum of Art glass, and a current employee at Corradetti Glass Studio in Baltimore. Pierre joins Beth Hess as our second glass blower and brings vases, wine goblets, cups, and pitchers that are visually stunning!



### Sling Clay – Cathy Hoover Goren

After 25 years of working with clay, Cathy Hoover Goren has well mastered the medium. While Cathy sells jars and vases, her best sellers are pottery bells, which are whimsical bells altered to look like animals and people. Cathy sold at Eastern Market in the years before her daughter and son were born, and we are thrilled that she is back!



### Scott and Emily Woods Designs

Scott and Emily Eyre are a perfect example of how beautiful things can come out of working together. Scott, A wood worker, fell in love with wood lathe, and has been perfecting his techniques to make bowls as a full -time career. Emily, a dedicated artist, carves designs into these bowls as well as sells her own jewelry, made from her husband's wood scraps. Not only are their bowls functional, they are also aesthetically pleasing. By including an inlay of crushed gems, various types of wood and intricate carvings, these bowls are guaranteed to be unique to any buyer.



### **J Michael Glick – Black Bear Leather**

J Michael Glick purchased some leather and some tools on a whim and never looked back. A self-taught worker, Michael states that leather has always been in his blood, since both his grandfather and great grandfather were leather workers. Ask Michael a question on leather, and he will deliver an in depth explanation, reasoning, and examples. His enthusiasm is unmatched and appreciated here at Eastern Market!



**From:** Eastern Market Tenants' Council easternmarkettenantscouncil@gmail.com

**Subject:** Eastern Market Tenant's Council Meeting Notes 9/16

**Date:** September 16, 2016 at 2:34 PM

**To:** Angie Brunson blueirisflowersem@gmail.com, Bill Glasgow williamglasgow@comcast.net, Carlos Canales canalesqm@aol.com, Chad Glasgow somdsea@gmail.com, Chuck Brome cbrome@earthlink.net, Jennifer Glasgow glasgow1957@aol.com, Joanne and James Jung yujong21@yahoo.com, Jorge Canales jorge1960@cox.net, Juan Jose Canales canalesdeli@hotmail.com, Leon Calomiris leospartiate@yahoo.com, Melvin Inman melvininman@aol.com, Mike Bowers mike.bowers@gmail.com, Tommy Glasgow taglasgow@aol.com

EM

Eastern Market Tenant's Council Meeting Notes  
September 8, 2016

Attending:

Chuck Brome - Co Chair  
Mike Bowers - Co Chair  
Chubb Houston  
Anita Jefferson  
Joe Snyder  
Angie Brunson

Katrina Cuffey

The Tenant Council passed the following Resolutions:

RESOLUTION 9-8-16-01 Rule on Presence of Permit Holder (passed 5 in favor with 1 abstention)

In regard to proposed changes to Attachment A - Rules and Regulations dated June 3, 2016, Section - Eligibility, last bullet point:

- The relationship between the business owner (artist, farmer, importer, etc) and the customer is a critical component of Eastern Market's success. The individual business owner whose name is on the permit must sell the product in person at Eastern Market.

The Tenant's Council recommends that this rule be rewritten to indicate that it applies only those market vendors who applied to the market beginning in 2012. Please review this revision with the Tenant's Council before issuing 2016/17 permits.

RESOLUTION 9-8-16-02 Rule on Late Fee (passed 5 in favor with 1 abstention)

In regard to proposed changes to Attachment A - Rules and Regulations dated June 3, 2016, Section - Set up, Breakdown, and Operation, 4th bullet point:

- Vendors must pay their vendor fee to the Cashier in the North Hall from 8:00 a.m.-10:30 a.m. Tracking late payments requires time and resources. Any Vendor who has not paid by 10:30a.m. will be required to pay an additional \$10.00 late payment fee the next time he/she sets up at Eastern Market.

The Tenant's Council recommends that management develop a system of initial warning for first time offenders, and one week prior notice of fee assessment. Please review this revision with the Tenant's Council before issuing 2016/17 permits.

RESOLUTION 9-8-16-03 Rule on Unloading (passed 5 in favor with 1 abstention)

In regard to proposed changes to Attachment A - Rules and Regulations dated June 3, 2016, Section - Set up, Breakdown, and Operation, 6th bullet point:

- Vendors unloading their cars in the morning must first unload their tent and all merchandise into their space or onto the sidewalk. Once all materials have been unloaded, vendors must remove their car from the loading area before unpacking their tent and merchandise to set up their space.

The Tenant's Council recommends that management revise this rule to allow tent and weight installation before moving vehicles. Please confirm this review this revision with the Tenant's Council before issuing 2016/17 permits.

RESOLUTION 9-8-16-04 Rule on Loading (passed 5 in favor with 1 abstention)

In regard to proposed changes to Attachment A - Rules and Regulations dated June 3, 2016, Section - Set up, Breakdown, and Operation, 9th bullet point:

- Cars cannot enter 7th street for loading until Vendor has completed the breakdown process.

The Tenant's Council recommends that management revise this rule by adding to the end "with display completely packed and disassembled for loading." Please review this revision with the Tenant's Council before issuing 2016/17 permits.

RESOLUTION 9-8-16-05 Cleaning Fee (passed 5 in favor with 1 abstention)

In regard to proposed changes to Attachment A - Rules and Regulations dated June 3, 2016, Section - Set up, Breakdown, and Operation, 19th bullet point:

- Vendors must leave their spaces clean. If a vendor's space is not clean upon departure, vendor may incur a \$10 fee.

The Tenant's Council recommends that management not assess fee for this issue and seek other remedies. Please review this revision with the Tenant's Council before issuing 2016/17 permits.

RESOLUTION 9-8-16-06 Rule on Outdoor Vending (passed 4 in favor with 1 abstention)

In regard to proposed changes to Attachment A - Rules and Regulations dated June 3, 2016, Section - Exhibit Display and Operation, last bullet point:

- Eastern Market's weekend outdoor market is a year-round market. Outdoor vending acts as its own advertisement and promotion to customers. Vendors who choose to sell at the market on any given day, do so at their own risk. Under certain circumstances, management may permit vending inside the North Hall.

The Tenant's Council recommends that this new rule not be included, because it is not a rule and does not belong here. Please review this revision with the Tenant's Council before issuing 2016/17 permits.

General Notes:

1. Mike Bowers came to agreement with management without formal resolutions:

- a) DGS staff have on several occasion locked the South Hall doors as much as 15 minutes before closing time, it is requested that management see that the doors are not locked unto closing time.
- b) Work performed on the building that takes up parking be conducted on Mondays.
- c) Management to provide signage indicating that the South Hall is open on Fresh Tuesdays.
- d) On Fresh Tuesday layout under the farmers shed allow for passage aisle perpendicular to the farmer's shed.

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All the best,

Eastern Market Tenants' Council

- Chuck Brome, Co-Chair (South Hall)
- Mike Bowers, Chair (South Hall)
- Angie Brunson (Farmers' Line)
- Nicole Dean (Arts and Crafts/Flea Market)
- Chubb Houston (Arts and Crafts/Flea Market)
- Anita Jefferson (Arts and Crafts/Flea Market)
- Joseph Snyder (Arts and Craft/Flea Market)