

**EASTERN MARKET COMMUNITY ADVISORY COMMITTEE
REGULAR MEETING
MAY 29, 2024**

MINUTES

Attendance: Mike Bowers (for Bill Glasgow); Chuck Burger, Chair; Monte Edwards, Secretary; Robyn Hinson-Jones; Anita Jefferson; Jackie Krieger, Vice Chair; Brian Pate, and Jerry Sroufe.

The regular meeting of the Eastern Market Community Advisory Committee (EMCAC) was held on Wednesday, May 29, 2024, at 7:00 P.M., in person in the North Hall and via Zoom. The Chair called the meeting to order at 7:03 P.M.

Adoption of the Agenda

The agenda was adopted as distributed.

Report of the Treasurer

The Chair reported a balance of \$1097.00.

Report of the Chair

- EMCAC Members: The Chair stated that EMCAC will be electing a Treasurer and an Independent Community Resident Member. Additionally, he reminded members that their organization may appoint an alternate to attend an EMCAC meeting when the member is unable to attend.
- The Chair requested that Erik Salmi, Deputy Chief of Staff for Councilmember Charles Allen, provide a city budget update. Mr. Salmi reported that the fiscal year 2025 budget currently contains \$1.7 million, in addition to nearly \$3 million carry-over funding, for Eastern Market's capital projects, which include bollards as well as chilled and hot water piping replacement, as well as operating funding for special police coverage at Eastern Market on Saturdays and Sundays beginning October 1. He also reported that the budget (1) fully funds the Rumsey Aquatic Center at \$36 million and (2) contains funding for a public restroom as well as grants for a park manager and a safe passage program for Eastern Market Metro Park.
- The Chair has identified four interested individuals for the Subcommittee on Communications
- The Chair announced that there will be a special meeting on June 13, 2024, at 6:30 PM to review the recommendations in the report of the Ad Hoc Subcommittee on Public Safety and no regular EMCAC meeting in June. He stated that a Subcommittee on Marketing meeting will occur in the first half of July.

Minutes

The minutes of March 27, 2024, and April 24, 2024, were approved.

Report of the Tenants Council

Anita Jefferson, Chair of the Tenants Council, presented a written report, which is attached to these minutes.

Report of the Subcommittee on Operations and Budget

The Chair announced that Susan Oursler was designated Chair of the Subcommittee on Operations and Budget.

Report of the Subcommittee on Capital Improvements

Mr. Edwards, Chair of the Subcommittee on Capital Improvements, reported that the matter of the location of the Eastern Market defibrillators has been resolved and is covered in the Market Manager's report.

Report of the Ad Hoc Subcommittee on Public Safety

Sam Pastore, Chair of the Ad Hoc Subcommittee on Public Safety, reported that the subcommittee is continuing to work on its report.

Report of the Market Manager

Barry Margeson, Market Manager, presented a written report, which is attached to these minutes. Mr. Margeson agreed to request a timeline on the bollards installation as well as maintenance information, resend the information regarding the cost increase for the bollards, investigate sending claims to Pepco for damages resulting from the power outage, recognize the contributions of the outdoor vendors in the event celebrating the reopening of Eastern Market following the fire, and include prepared food vendors in social media outreach.

Adjournment

The meeting adjourned at 8:54 P.M.

Monte Edwards, Secretary

TENANTS COUNCIL MAY 15, 2024 MINUTES

Attending: Anita Jefferson, Sola Ope, Mike Bowers, Sarah Buffalo, Barry Margeson, Katrina Cuffey.

New Vendor Welcome Project

Tracy to revise the draft plan for clarity and select 3-5 questions to include in a survey to gather data to address issues affecting new vendors.

Set up and Breakdown Issues

Issue

Farmers under the shed are expected to move vehicles parked next to the shed, off site at 4:30. Any non-farmers who also have been allowed to park their vehicles next to the shed must also move off by 4:30. This allows for the second wave of 1. vendors set up under the shed with vehicles parked off- site and 2. Vendors set up along Broadway (against the building) to bring their vehicles on site and behind the tents into the spaces vacated by the Farmers.

- Specific Farmer's shed vendors not moving their vehicles out by 4:30pm

Discussion

- Inconsistent vendor assignments (vendors unfamiliar with the practices of the shed load out) leads to inconsistency understanding of the expectation especially December – May when regular Farmers are not consistently there.
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- It takes Ma Brown a long time to pack-up
 - Consistently parks car next to location and blocks flow of load out for those next to her.
 - She has been told to clear out by 4:30pm
- Need is for management to make the expectation clear so that the market staff can enforce it
 - If someone (especially a new vendor) gets on the map under the shed, consider direct email to them making it clear what the load in and load out rules are for that space they are not normally in.

Action Items:

- Barry to level set the expectations and understanding with a single topic email to all regarding the 4:30 deadline for vehicles parked next to shed to move off, AND explain the reason why so the understanding of the process is understood.
- Katrina to discuss options with Ma Brown for either compliance with 4:30 or a different location for her vehicle to park.

Issue

Discussion

- At 4:30 vendors on Broadway and those under shed with vehicles parked off-site must be able to bring their vehicles onsite and behind the tents in the street for load-out. This can be complicated by vendors spilling over their allotted space at clear out time with

belongings like set-up, product, and additional tents that were set-up outside of their 10x10 space during business hours.

Next Steps

Action Item:

- Barry to send a single topic email to all vendors to level set expectations that at 4:30 any items that were set up outside of the 10x10 space must be brought within the tent and not be spread out either behind or next to tents. Space behind tents on the street cannot be used for storage or packing up of items. Reason should be clear that the area between tents and farmers shed is used by vehicles entering onsite for load out for vendors either on Broadway, or under the shed (whose vehicles were parked off-site). Removing items outside of the 10x10 space helps keep their belongings as well as others tires safe.
 - A change/refinement to current practices needs to be communicated to all first, prior to enforcement.

Vendor Etiquette Issues

Issue

- Some vendors are producing strong and hazardous odors while occupying their booths particularly with artists spraying finishing substances, incense/smoke, rotting food in farmer trucks, etc.

Discussion

- This was addressed a long time ago with paint varnish and a odorous truck
- The rule was created “vendors will not allow objectionable odors to emit from their stand”
- Hazardous condition for asthma and allergies and concern for dangerous chemicals being inhaled
- Concern this could become a path to make subjective complaints against other vendors

Next Steps

Action Item:

- Barry and management team to craft language regarding definition of the odor rule to limit to hazardous sprays and rotten food, smoke like incense and cigarettes etc so that is clear, not subjective, and cannot be weaponized between vendors who may just want to harm others business.
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 - Barry to follow-up with draft language for Tenants Council review and discussion

Vendor Stand set-up Issues

Issue

- Vendors are setting up in a way that customers are blocking circulation

Discussion

- page 7 of Attachment A rules and regulations states that Vendor set up under the shed must allow for their customers to enter into their set up. Vendors are not permitted to set up in such a way that customers are standing in the walkway to shop their stand.
- This is a particularly important issue for allowing Handicapped clearance along the walkway but most importantly at the first bay near the pole of the farmer’s shed and near

the handicapped ramps that allow for access to the handicapped doors, or just safe two way traffic, not forcing wheelchairs, walkers, others with ambulatory issues to not have to stand and wait for shoppers at a stand to move for them to move past.

- Spaces that must have this clearance are FL 21, 22,23,24 regardless of who is set up in them. However ALL 33 FL spaces should be adhering to an L, U, or even C shape set up that allows their customers to shop WITHIN their stand and not stand outside of the red line in the walkway.

Next Steps

- Action Item: Barry to send communication reiterating existing rule and enforcing that the red line needs to include customer space, tables cannot sit on the line and that vendors are to not block circulation when interacting with customers
- Request to include either with the application and/or orientation for new vendors/farmers/producers that they need to have a smaller set up for days they request to be under the shed. Level-set the expectation with all, prior to enforcing.

Marketing Calendar

- 15th Anniversary of The Hill is Home - Thursday 5/16
- Art All night - Sept 21-28

Action Item

TC requests Barry construct and share a Marketing Calendar with updates and target dates for remainder of the Calendar year especially for Holiday season.

150th Anniversary Celebration

Issue

- Date: June 21st - 23rd - similar to Last November
- June 22 and 23 bands and activities in the North Hall

Discussion

- Positive feedback on level of activities
- Negative feedback on postcards, no going to do that again
- Tenants' council post event feedback - Mixed reviews on the level of music volume, too loud and too soft
 - Consideration for placement of bandstand considered for conducting business and vendor opportunity to opt-in on proximity to music
 - Recommendation for down time on the stage (but not too much to keep it lively)
 - Recommendation for a set/programming list circulated ahead of time

Next Steps

- Management to create a best practices playbook to ensure events take advantage of what has worked well, and course corrects on things that did not.

Planning schedule for last quarter of 2024

Issue

- There does not seem to be planning for the holiday season underway

Discussion

- Is there a marketing calendar lag because of the fiscal year?
 - No, Market does not have a marketing budget
 - Eastern Market Main Street has a marketing budget, they are on the fiscal year also.

- Vendors are disparaged with all the promotion of other local markets, especially at Christmas
- Request for expected/planned market activities for Q3 and Q4
 - Traditions vs. New things (specials), freshen it up
 - Coincide with community events like the tree lighting on the plaza, pre and post hot-chocolate and cider

TC requests Manager focus less on “we don’t have any money for marketing” and more on being creative and planning early for doing things that are low cost or no cost and not always do the same things but shoot for stellar Holiday season rather than we will do the same things as before.

Security and Safety updates

- Defibrillator (AED) tower being installed soon, email going out
 - Management team will be trained to use it
 - Recommendation to highlight the location in communication
- Bollard progress?
 - Recommend sending the management update from the EMCAC to everyone

Master Product List

- Hold for next meeting



Eastern Market Manager's Report to the EMCAC

May 29, 2024

Eastern Market Finances To-Date for FY24:

FY24 Budget and Actuals	1st Quarter		2nd Quarter		1st Half		3rd Quarter		4th Quarter		FY24	
Income	Budget	Actuals	Budget	Actuals	Budget	Actuals	Budget	Actuals	Budget	Actuals	Budget	Updated Projections
South Hall Rent	\$ 69,519	\$ 53,755	\$ 69,519	\$ 33,545	\$139,038	\$ 87,300	\$ 69,519		\$ 69,519		\$ 278,076	\$ 310,541
Exhibitors & Farmers Line	\$ 79,326	\$ 86,072	\$ 44,461	\$ 46,130	\$123,787	\$132,203	\$ 95,393		\$ 98,573		\$ 317,752	\$ 326,168
North Hall	\$ 78,000	\$ 28,550	\$ 34,000	\$133,375	\$112,000	\$161,925	\$ 58,000		\$ 30,000		\$ 200,000	\$ 250,000
Application and Event Fees	\$ 162	\$ 175	\$ 1,342	\$ 420	\$ 1,504	\$ 595	\$ 619		\$ 377		\$ 2,500	\$ 1,591
Flea Market	\$ 9,318	\$ 6,268	\$ 3,106	\$ -	\$ 12,424	\$ 6,268	\$ 9,150		\$ 9,150		\$ 30,724	\$ 33,886
ATM	\$ 2,845	\$ 2,491	\$ 2,422	\$ -	\$ 5,267	\$ 2,491	\$ 1,556		\$ 2,178		\$ 9,000	\$ 9,000
Other Revenue		\$ 22,455		\$ (7,985)		\$ 14,469						\$ 24,469
Total Income	\$239,169	\$199,765	\$154,850	\$ 46,130	\$394,019	\$405,251	\$234,237		\$209,796		\$ 838,052	\$ 955,655

What the bottom line (Other Revenue) includes:

1. Prior Year Cost Recovery is the excess/unused FY23 accrual for electricity and water (we accrued more than the actual expenditures)
2. Monthly interest earned by Eastern Market bank account.
3. North Hall security deposit and unearned revenue. These transactions are reclassified to liability every month.

Capital Improvements

Interior and Exterior Construction:

- Bollards: A response to comments regarding bollards is attached;
- Elevator is scheduled to be complete on June 7;
- Stonework: Waiting on permit for scaffolding (required for basement work);
- Security work is almost complete. 90% of equipment/hardware is installed and cabled. It is waiting on the fire alarm work for completion;
- Fire alarm work is ongoing. Once it is completed, the security hardware can be turned on.

Operations:

Pepco Issue:

There was an underground (URD) cable fault that occurred around 10pm on May 16 and was restored at around 2am on May 17, URD faults are common across the system. It was isolated and tied to restore load. And a crew will be scheduled to perform permanent repairs. Several pieces of merchant equipment sustained damage, the sewage pit stopped

working for the period and backed up, and a fan in the compressor room shut down until it was turned back on the next morning. We do not yet know if Pepco will reimburse for any damage.

Advisory Review Subcommittee: Photos of new vendors are at the end of report. We will continue to provide these in forthcoming reports.

Security Update:

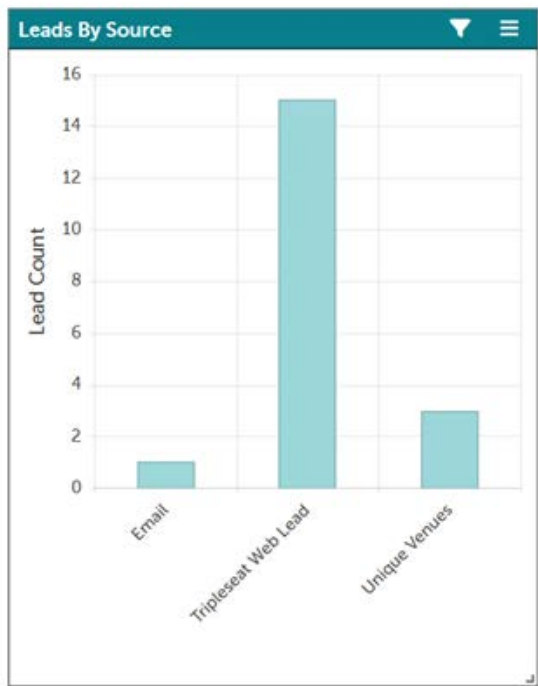
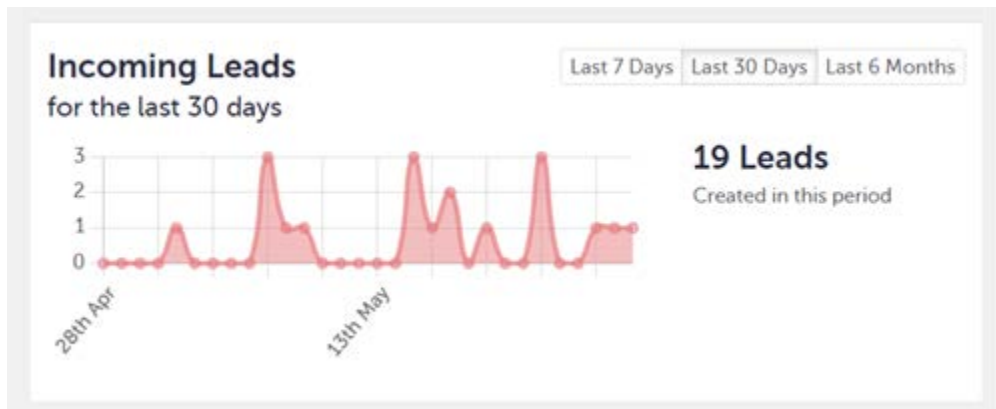
- SaveStation AED Tower was installed this week and ribbon cutting is tomorrow at 2pm.
- Security work inside the market continues.
- There have been two thefts (a dress and a sewn purse) that I'll report back to vendors about.

North Hall

Busiest month of the year:

Name	Date	Event Grand Total
Aerobic Fitness - May 2024	5/1/2024	\$450.00
Lights On Energy Happy Hour	5/2/2024	\$8,200.00
Aerobic Fitness	5/3/2024	
Boogie Fridays - May 2024	5/3/2024	\$400.00
Richard Wright PCS Prom 2024	5/3/2024	\$1,450.00
Ensor-Liang Wedding	5/4/2024	\$5,900.00
Mercado DC Latin American Street Food Festival	5/5/2024	\$1,750.00
Puppet Show Tuesdays - May 2024	5/7/2024	\$400.00
Aerobic Fitness	5/8/2024	
Louisiana Crawfest 2024	5/8/2024	\$6,650.00
Boogie Thursdays - May 2024	5/9/2024	\$400.00
Aerobic Fitness	5/10/2024	
Boogie Fridays	5/10/2024	
Wedding Reception of Gregory & Tania Kershaw	5/10/2024	\$6,600.00
Puppet Show Tuesdays	5/14/2024	
WSWA Toast to Congress	5/15/2024	\$8,450.00
Boogie Thursdays	5/16/2024	
Hill is Home Quinceanera	5/16/2024	\$0.00
Aerobic Fitness	5/17/2024	
DC Rawhides Country Dancing	5/17/2024	
Deborah Drew & Tony Muzzatti Wedding	5/18/2024	\$5,900.00
Puppet Show Tuesdays	5/21/2024	
Aerobic Fitness	5/22/2024	
Boogie Thursdays	5/23/2024	
Aerobic Fitness	5/24/2024	
Boogie Fridays	5/24/2024	
Kady Ruth Ashcraft and Matt Bachmann Wedding	5/26/2024	\$5,500.00

Puppet Show Tuesdays	5/28/2024	
Aerobic Fitness	5/29/2024	
Kingsman Middle School Promotion	5/29/2024	\$500.00
Boogie Thursdays	5/30/2024	
Eastern Market Milanga- Summer 2024	5/30/2024	\$500.00
Aerobic Fitness	5/31/2024	
Boogie Fridays	5/31/2024	
Grand Total		\$53,050.00



Marketing and events:

- 150th Anniversary Event June 21st-23rd. While the first weekend took place on the anniversary of the Opening of Eastern Market back in 1873, these events will coincide with the anniversary of the post-fire Grand Reopening in June 2009, 15 years ago. The weekend will be similar to the November weekend with a Friday night event running from 6-9pm. The difference with this Friday event, is that there will be a night market that runs in conjunction with the evening event - an opportunity open to all vendors, food and non-food. There will be no fee for set up. The weekend will be very similar as well. We will have music at the top of 7th Street both days, kids events in the North Hall, and tours of the market. Advertising has begun for this with ads on WAMU, Washingtonian, Hill Rag, and more. It will be the same advertising as last time, minus the postcards. See bottom of report for collateral.
- Fox Five Zip Trip – Friday, July 19 (morning)

Instagram followers have increased by almost 150% in the past six months

Comparable Businesses & Insta Data	11/26/23 Followers	4/30/24 Followers	Total Follower Change	Percent Change
Grandcentralmarketla	362	365	3.0	1%
Smorgasburg	324	342	18.0	6%
Eataly NYC	228	234	6.0	3%
Chelsea Market	206	213	7.0	3%
Pike Place	177	184	7.0	4%
Detroit Eastern Market	153	156	3.0	2%
Brooklyn Flea	134	136	2.0	1%
Union Market	120	121	1.0	1%
Union Square Green Mkt	98	98.9	0.9	1%
Reading Terminal	87	94.4	7.4	9%
Findlay	65	67.4	2.4	4%
Grand Bazaar NYC	41	49.3	8.3	20%
Fresh Farm	32	33	1.0	3%
Eastern Market	20.4	28.7	8.3	40%
Flea Market @ EM	4	4.28	0.3	7%

Today, 6 months later, we're at 29.4, an increase of 44%.

Thank you!

- The Security Subcommittee. We really appreciate your work. Especially pleased to see your comments on the new version of the ERP.
- Michael Lightfoot, Risk Coordinator for DGS for arranging the donation of the SaveStation AED Tower.

New Vendors/Products

In April, we introduced you to:

Prepared foods:

- Mamma Tee's

Artists and Crafters

- Efua's Baby
- Erin Thompson

Producers

- Ivy's Peppa Sauce
- Blended Desserts

Ethno-Specific Importers

- Way UU Bags and Accessories
- Cam's Kettle (Painted burlap coffee bags)

This month:

Prepared Foods



Sunny's Teppan Grill

Sunny has been at the market for well over 20 years. Sunny (wife) started the freshwater pearl jewelry business and when her husband took over the day-to-day weekend crafting and sales, they decided it would be easier for him just to go by the name Sunny as well. It was a business decision. on the weekdays, Sunny, husband, is a chef and was always interested in starting his own Chinese stand over on the plaza. Today is their first day with Sunny's Teppan Grill and, while they would like to have both jewelry and food stands operational, this weekend, the focus is on the food. Congratulations guys! We are thrilled to have you on the plaza!



La Cabrita's Baltimore Pit Beef

I've been working for so many years as a chef for other restaurants and Baltimore pit beef has always been my favorite dish. I can't think of a better reason that, for my own business, I would sell Baltimore pit beef.

Artists and Crafters



Sassi Beauty Products

Sassi Beauty Products is the men's go to place for facial cleaners, soaps and skin moisturizes. While we also sell women's products, we specialize in products with masculine fragrances and ingredients that are designed to soften men's rougher skin.



Haus of Jung

My artistic journey into leather is heavily inspired by depth psychologist, Carl Jung. After obtaining my MA in Psychology, Jung's writings motivated me to live truer to Self and bring the artist out of my shadow. I pursued a degree in Accessory Design (FIT), and now infuse my knowledge of both fields into my work. Innovation is quintessential in my ready-to-wear line (my patterns are designed from scratch) and in custom work with clients. I handmade all items using traditional techniques such as saddle-stitching, tooling, hand-skiving, and have several leather machines for more power. While I have a range of leathers, I draw my ethical line at working with hides that are only a byproduct of the meat industry. I also have been working with non-animal alternatives such as leaf leather, one of the few TRUE vegan leathers (a material developed from a living fiber).



Malika Rachelle Designs LLC

I am a musician and music educator by training. Metalsmithing became a hobby via a class I took while studying for my masters in music. In 2019 I relocated to Trinidad and Tobago where I was able to apprentice with a master jeweler. I learned the process of casting while there. I returned to the United States in 2021 and began taking more metalsmithing and casting classes at the Baltimore Jewelry Center. In 2022 I was accepted into my first juried art show and have now transitioned into being a full time metalsmith. I still teach music to adults one night a week. While in Trinidad I reconnected with flora and sea life. Slowed down. Was able to take walks and pay attention to the interesting shapes and textures found in nature. This is what inspires my work. My textures are intense and sensual, meaning that they are meant to be felt and touched, stared at and scrutinized. My goal is to make the viewers stop, look and really see. If you really pay attention you will find my designs are reminiscent of something and not the actual thing itself.

Producers



Forage Dog Barkery

Our business is based on being all natural and using as many locally sourced ingredients as possible. Our interest in venues to sell our product always focuses on the community. We desire to be engrained into and touching all of our surrounding communities. Our dogs are our children and best friends. They are an integral part of local families and have direct impact on our lives. We truly enjoy bringing creative products to our community to give them the joy of giving to their dogs. The department of health does not require a food handling license or cert for dog treats.

Fox 5 DC ZipTrip

We are thrilled to announce that Eastern Market will be featured in a live broadcast of [Fox 5 DC Zip Trip](#) (Eastern Market is announced as a location at about 2:03.) on Friday, July 19, 2024 from 8am-11am.

As you may recall, we had the pleasure of participating in this event about five years ago, and we are eager to engage with the community and showcase all that Eastern Market has to offer once again.

Please note the following important details regarding the event:

Date: Friday, July 19, 2024

Parking: There will be no merchant parking available on Friday, 7/19, and parking will be limited on Thursday, 7/18.

Production Schedule

Production crew arrival: 5am

Talent onsite: 7am

Broadcast sponsors arrival (including LFCU, Tesla, and Dunkin): 7:30am

Police and fire trucks onsite: 9am

Event Highlights:

- We are inviting community organizations and outdoor vendors to participate.
- There will be opportunities for live shots of your businesses and potentially interviews, at the discretion of Fox 5 DC.
- Throughout the morning, there will be interviews, performances, and celebrations as part of our 150th anniversary festivities.
- Bowser Fancy Dairy has agreed to participate in the Tucker Tries It! segment.

Promotion: We will begin promoting the event soon.

North Hall Public Event Price Increase

Background:

1. Currently, community public events pay 10% of the cost of private events. Non-community public events pay between 30% and 50% of the cost of a private event;
2. There has been no increase in public event pricing in recent years;
2. Janitorial costs have increased and now cost \$280 for an eight-hour rental block (\$35.00 per hour).
3. The proposed increase in cost would be \$300 for public events hosted by a non-community organization (\$1,500 -> \$1,800 and \$2,500 -> \$2,800)
4. The proposed increase in cost would be \$250 for public events hosted by community organizations (\$500 -> \$750 and \$700 -> \$950)

Event Hosted by Individual and Non-Community Organization					• Public Arts Event • Public Event Hosted by Military Affiliates, DC Charter Schools, Community Organization, or • Event Hosted by DC Government Agencies		Public Event - Arts & Craft Fairs and Fashion Shows
Public Events		Private Events					
Days	Nights	Mon-Fri Days	Sun-Fri Nights	Sat Night	Sun, Tues-Fri	Sat	Sat or Sun Nights
\$1,500.00	\$2,500.00	\$2,800.00	\$4,600.00	\$5,400.00	\$500.00	\$700.00	\$2,400.00

Definitions:

Day and Night Events:

- Day event set up begins no earlier than 9:00am, event sponsor has left by 5:00pm. Night event set-up begins no earlier than 5:00pm, event sponsor has left by 1:00am.
- Set-up before noon will be charged a full day rental.

Community Organizations:

- Established DC based non-profits with annual revenues not exceeding \$1,000,000 (as filed to the IRS and reported on Guidestar.com) for which 100% of programming stays within the District of Columbia. Applicants must provide proof that they are a 501 (c)(3) organization. All community events are, by nature, open to the public.

Arts Events:

- Concerts, plays, dances, and art shows for local performance art.

Public Events:

- Meetings, tastings, fundraisers, receptions, etc. Open to the public. Fashion shows do not fall under this category. See Arts & Craft Fairs and Fashion Shows for additional information.

Non-Community Organizations or Individuals:

- This category includes any organization or individual that does not fit into the category of "Community Organization."

Open to Public:

- Open to the general public to walk in and enjoy on the day of the event. Public events can require an entrance fee of no more than \$30. As a requirement, Eastern Market posts public events to the North Hall's public website calendar, in the Center Hall of the market and/or to the Facebook/Instagram pages.
- Eastern Market must have information about the event during booking in order for it to be classified as a public event.
- These events are not typically invitation only (birthdays, weddings, etc.)

Private Events:

- An event that does not fit the "Open to Public" definition. For example, an event that is by invitation only or that only members can attend

Arts & Craft Fairs and Fashion Shows:

- No more than one arts and craft fair or fashion show may be held in the North Hall per month. No individual/business may hold more than one fair or fashion show in the North Hall in any 12 month timeframe.
- Organizer must provide a resume showing his/her ability to run a professional event, a space map, a detailed marketing plan, and a loading plan that are subject to approval.

Please Note:

- A separate security deposit of \$500.00 is due with your initial payment for the event.
- For an additional fee, event set-up can begin as early as required, based upon availability.
- On weekends, for an additional fee, event set-up can begin at 3pm.
- Rentals of outdoor space during the weekend cannot begin earlier than 6:00pm in the winter and 6:30pm in summer.
- "Summer hours" correspond to the period from the beginning of daylight savings time in the spring to the end of daylight savings time in the fall.
- "Winter hours" correspond to the period from the end of daylight savings time in the fall until the beginning of daylight savings time in the spring.
- Eastern Market is not open on Mondays. Only events in the \$2,400+ range may be held on Mondays.

Additional Pricing:

Tues-Fri Hourly Public Events (7:00am - 12:00noon)	Mon-Fri Hourly Private Events (7:00am - 2:00pm)	Early Set-up 12:00noon - 5:00pm (weekdays), 3:00pm-5:00pm (weekends)	Public Event Use of Catering Plaza	North Hall Plaza	Bays
\$50.00 per hour	\$400.00 per hour	\$250.00 per hour	\$300.00	\$800.00	\$100.00 each

Excessive Trash/ Dumpster Use	Fine for Events that Last Longer than 1am	Storage Fee for Left Items	Fine for Blocking the Alley
\$200.00	\$200.00 for each additional half hour	\$400.00 per day	\$50.00 per occurrence

Bollard Price Increase



Atmos Solutions Inc.

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Telephone: +1 (202) 891-6959

May 9th, 2024

Reference: DCAM-20-CS-RFQ-0001T

Eastern Market Miscellaneous Construction Project

Subject: Bollard Scope Narrative

The Eastern Market Renovation Solicitation was published on November 14, 2022. This solicitation specified for substantial bollard work utilizing B&B ARMR's Model B-30 bollards.

In Atmos' bid process we solicited quotes from our subcontractors to undertake the prescribed scope of work, including the required Bollard installation. This proposal, including all preliminary pricing, was submitted by December 7, 2022.

The quotes provided by our bollard subcontractor were contingent upon the existing scope of work and were either derived from product quotes they had received or recent experience with similar projects.

The executed Task Order was received on April 10, 2023. Upon receipt of that Task Order, Atmos began engaging our sub-contractors with formal contracts and procurement authorizations. Atmos was moving forward with the design in partnership with StudioLaan in the Fall of 2023. As the design developed, we engaged our subcontractor for lead times for the specified bollards. At this stage it was discovered that the specified bollard was no longer available and had been discontinued. The replacement was an upgraded model that carried a much higher cost per unit and a larger footing installation per unit. Atmos engaged other vendors to see if they had access to the original specified bollards and was unable to find another supplier. In February 2024, Atmos communicated the availability issue to DGS and began planning options that would satisfy the bollards cost and performance criteria. At the request of DGS, Atmos contracted Concentric Security to support the project as a bollard security analyst and assist with the design and final bollard layout. Concentric Security had performed the original security assessment that was the foundation of the DGS project solicitation.

Sincerely,

William O'Bryan

Project Manager

Media for 150th Weekend

ON CAPITOL HILL SINCE 1853
EASTERN MARKET
CELEBRATING
150 YEARS

150 YEARS CHEERS

CELEBRATE EASTERN MARKET!

NIGHT OF THE PHOENIX

JUNE 21 | 6-9PM | EASTERN MARKET



LIVE MUSIC BY
ROCK CREEK KINGS
LOCAL FOOD
EVENING MARKET

GET TICKETS & LEARN MORE!
EASTERNMARKETMAINSTREET.ORG/150



ON CAPITOL HILL SINCE 1853
EASTERN MARKET
CELEBRATING
150 YEARS

150 YEARS CHEERS

CELEBRATE EASTERN MARKET!

STRENGTH IN NEIGHBORS

JUNE 22-23 COME TOGETHER FOR THE ANNIVERSARY OF EASTERN MARKET'S GRAND REOPENING AFTER THE 2007 FIRE.



GIANT GAMES
LIVE LOCAL MUSIC
HISTORICAL GUIDES
ARTISTS & ARTISANS
SCAVENGER HUNT

STAY POSTED ON THE LATEST
EASTERNMARKETMAINSTREET.ORG/150

